





# Framework Manager

### **Candidate Information Pack**

Prepared by Castlefield Recruitment

## Welcome Message

Thanks for taking a look at the opportunities to join our Procurement team here at Home Group. It's a really exciting time to get involved.

We're a busy bunch who work closely with the rest of the business, focused on delivering great commercial results and brilliant outcomes for our customers. Home Group is one of the UK's biggest providers of housing, health and social care, with a turnover of more than £450 million.

Our work covers a mix of complex, high-value contracts across a wide range of categories. We use data to guide smart procurement decisions that make a real difference to the bottom line, while also finding ways to use our spending power for social good. We're looking for people who bring energy, curiosity and drive, and who want a role where they can shape better commercial results and help make a genuine difference in our communities.

Michael Westgarth
Director of Procurement and Supply



### **About Us**

Home Group is a housing association with a difference. We are proud of our heritage as one of the nations largest providers of high-quality housing, integrated health and social care for people in the UK.

#### **Our History**

We've been making a difference to people's lives since 1935. Created in the North-East but now with a presence in England and Scotland. we support around 150,000 customers across 55,000 properties and have a turnover of £450 million and over 3,000 brilliant colleagues.

We're proud of our roots. but what keeps us going is what we're doing right now - making a difference to people and their communities and shaping the future of housing.

#### **Our Services**

Home Group operates through three key business areas;

- Operations delivering services to customer in rented. shared ownership. leasehold and supported markets.
- Care the design and development of integrated health and care services.
- Development building homes for outright sale, affordable housing and support housing.

The delivery of these services is assisted by support services which provide asset management. risk and assurance. compliance. health & safety, communications. marking. strategy, business development. finance. human resources. company secretary. information systems. legal services and procurement.

#### **Our Strategy**

Our current strategy, launched in March 2022 is 'an evolution not revolution of the previous five years, continuing our mission of building homes, independence and aspirations. The new strategic goals focus on customer outcomes rather than the pursuit of core targets, although we do have clear performance indicators which ensure colleagues are accountable and commercial in line with our values.



### **About Us**

#### **Our Mission**

To build homes. Independence and aspirations.

#### **Building homes**

We will increase the number of homes of all types that we build. That means quality homes and places that people want to live in.

#### Independence

We want to make a difference to people's lives for the better. We will improve life chances for customers by offering training and employment opportunities to help them live independently with their lives.

#### **Aspiration**

We truly listen to our customers, if they want to own their own homes or achieve their personal goals, we will help them do just that.

#### **Our Goals**

#### These continue to support our mission.

- · Delivering for our customers and communities
- Creating a vibrant customer focussed organisation
- Evolving our model of care and support
- Providing the right homes in the right place

#### **Our Values**

Our values guide every aspect of the way we work together, as board members and colleagues alike.

We believe our values support our delivery by being a cultural launch pad.



#### **Equality, Diversity and Inclusion**

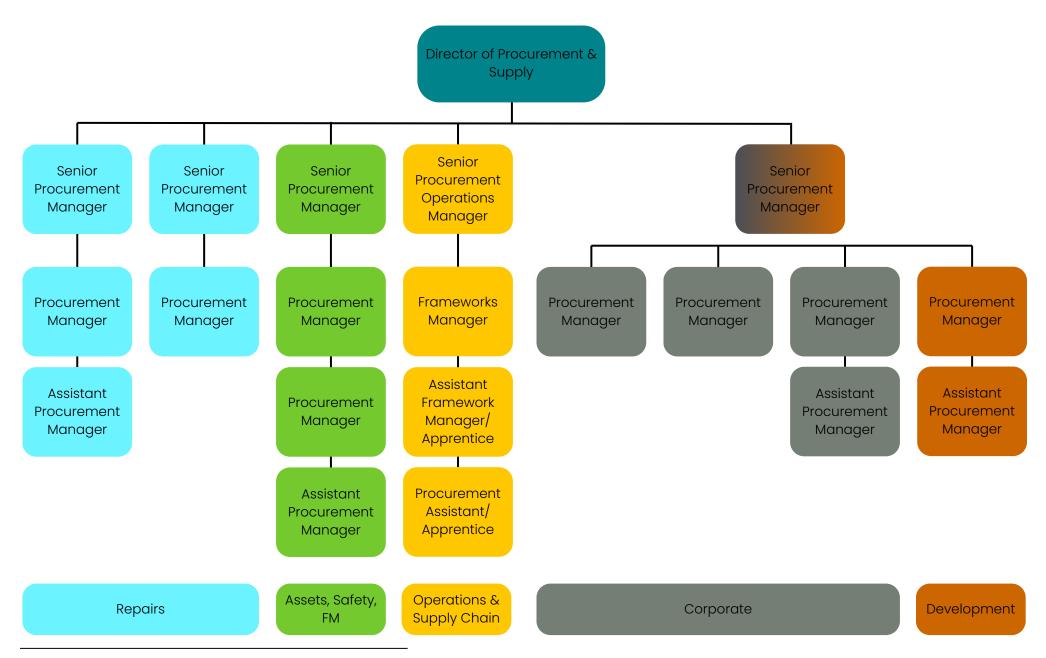
Great things happen when we can be ourselves at work, equality. We want all our colleagues and customers to feel they can be who they are, without fear of prejudice, discrimination or injustice.

We want everyone to be themselves and feel part of a great community, working together with common purpose.

We value each and everyone colleagues for who they are and the contributions that they bring to our customers. In fact, 93% of our colleagues have told us that our managers and senior leaders support equality, diversity and inclusion at Home Group (Great place to work, 2023).



### **Procurement Structure**



### **Job Profile**

Job Title	Framework Manager	
Reports to (job title)	Senior Procurement Operations Manager	
Job Reference No.	HOMEJDXXXX	
Salary	£42,000	

#### The job in a nutshell

You'll be passionate about implementing a variety of fit-for-purpose solutions to facilitate the engagement of a supply chain to support the delivery of Home Group's strategy and to provide buying solutions that colleagues find straightforward to navigate.

Governance rigour will be achieved through adherence to policy and process along with robust well managed documentation and record keeping.

Contributing to the progression of the Procurement team towards delivery of 'Best in Class' service to your stakeholders will be a key part of your role.

#### What success will look like

In collaboration with procurement colleagues and stakeholders, you'll identify areas of spend where an alternative sourcing solution such as a Framework or a Dynamic Market would be beneficial.

Procurement projects run without a hitch because of your leadership & guidance, from shaping strategies to helping with delivery. You're a dependable part of the team and your input keeps everything moving forward without delay.

Through market engagement and tendering, frameworks, dynamic markets, and approved supplier pools will be established and well-managed to provide stakeholders with a compliant route to market using suppliers who have been vetted at onboarding and then routinely thereafter.

Every tender that needs to meet the Procurement Act does exactly that. This happens because your advice, documentation, and attention to detail ensure we stay compliant at every step.

With data and reporting you'll analyse Home Group's expenditure and use your findings to identify where new solutions and different ways of doing things are required, where there are issues with contract compliance, how effective our procured arrangements are and how our supply chain is performing.

Stakeholders will be supported with the performance management of suppliers where you will support the contract management process and act as an escalation route for the resolution of issues.

Supplier due diligence checks will be conducted both at tender stage and throughout the contract lifecycle because of your skills in documentation, record keeping and supplier management we'll have robust records that we can rely upon.

Colleagues and customers benefit from smart procurement. Whether it's better product access or supplier links opening up job opportunities, your work helps make contracts more than just paperwork, they make a difference.

You'll ensure your own compliance and successfully champion compliance of our operational colleagues to Home Group's Procurement Policies and utilisation of our procured arrangements.

## **Person Specification**

You'll already have these brilliant skills, qualifications and knowledge...

Transferable skills		
We are great influencers	<ul> <li>Build rapport and develop relationships</li> <li>Understand our strategy and customers and able to articulate the benefits of change</li> <li>Be a real self starter</li> </ul>	
We are intuitively collaborative	<ul> <li>Work together to understand how our strengths complement each other in achieving our goals</li> <li>Be open respectful and value different opinions and ways of working</li> <li>Be brave, communicate and collaborate with people beyond your usual team.</li> </ul>	
We have an eye for detail	<ul> <li>Pays attention to the details</li> <li>Applying legislation working within policies and procedures</li> <li>Using and recording information accurately and timely</li> </ul>	
Technical qualifications, experience and knowledge		
Technical Skill 1	<ul> <li>Educated to degree level or equivalent procurement experience/qualifications</li> <li>Experience managing procurement categories and running tender processes and establishing and operating frameworks.</li> <li>Experience of working within the Public Contract Regulations 2015/Procurement Act 2023.</li> </ul>	
Technical Skill 2	Commercially minded with strong negotiation and influencing skills to deliver great outcomes with suppliers. Strong stakeholder management skills, with the ability to influence and tailor messages to different audiences.	
Technical Skill 3	<ul> <li>Confident analysing data including financial information, delivering and reporting on benefit realisation, assessing the performance of suppliers, and undertaking market, product, supplier and organisation research.</li> </ul>	

## **Person Specification**

## We'd also love you to have, or be brilliant at... (but don't worry if not)

Chartered Institute of Purchasing and Supply qualification – or studying towards.

#### Other important stuff...

You'll be a budget holder?	No
You'll manage people?	No
We all work flexibly at Home Group but the level of travel in this role is usually	Occassionally

#### We're all accountable for...

Health and Safety of our ourselves and others; put simply this includes taking the time to complete all learning, understanding your role-specific responsibilities, working with reasonable care, and taking steps to address and report problems related to Health and Safety.

Taking a proactive approach to your learning and development in order to be the best you can be. This includes understanding and keeping up to date with all of our relevant policies and processes as well as taking advantage of all the learning opportunities and resources available to you ... they're there for a reason but don't worry, we'll help keep you informed along the way.

Promoting equality, diversity, and inclusion as a top priority at Home Group; leading by example in your actions and demonstrating our Brilliant People behaviours.

Keeping things compliant! You'll have role-specific and organisational goals but it's important you take these seriously and keep people and information secure and safe within the scope of doing your bit here at Home Group.

Comfortable operating in a modern digital workplace, including using digital tools to work collaboratively and productively.

## Benefits Package



#### **Competitive Pay**

Competitive salaries, annual pay awards and a mutual bonus payment are some of the ways we'll reward you.



#### A proper work life balance

Need to be home for a delivery, the school run or to walk the dog at lunch? We're ok with that. Flexible working and special leave means you don't miss out on the important life moments.



#### High street rewards & discounts

Stretch your pay further with rewards and discounts. Enjoy over 800 shopping discounts. Along with interest free loans, discounted breakdown cover and more. Also save on your day-to-day expenses such as the weekly shop. DIY projects or holidays and days out.



#### A health cash plan

This provides cover for everyday healthcare costs. Colleagues can claim these back, up to a maximum annual allowance for each benefit. It covers dental care, optical care, prescriptions and much more.



#### **Globetrotter or homebird?**

25 days annual leave (on top of bank holidays), rising a day a year up to 30 days. Fancy a little bit more? Then why not buy up to five extra days leave?



## You're amazing and we want to shout about that

We love to shine the spotlight on our colleagues. Out annual Home Star awards, monthly Home Heroes and e-cards give you an extra "thanks" for doing a great job.



## Help you build your retirement nest egg

No one wants to work forever, right?
Plan for your future with our
generous pension scheme. And out
Life Assurance will give you and your
loved ones peace of mind too.



## When it's time to grow your family

Enjoy financial reassurance with our enhanced maternity, adoption, paternal leave and pay. When it's time to return to work, we'll help you ease into it. And we'll work with you to make your role as flexible as possible.

## Benefits Package



#### Work with the latest tech

Our IT kits helps you get your job done, whether working from home, on the road or office based. Our dedicated IS team are on hand to help set up and keep you running.



### We'll help you look after the pennies, so the pounds grow too

Our Financial Wellbeing support will help you manage your money even better. Save from your salary for life's bigger spends, such as well-deserved summer holidays.



#### Car Scheme

Fancy a brand-new set of wheels?
Hit the road in style with our
corporate car scheme.



#### Volunteer your time, on our time

Finding the spare time to volunteer can be tricky with work and life commitments. Don't worry; we'll give you two days of paid leave each year to help those who need it most.



#### Your wellbeing matters

To support you to be at your best, we offer a range of health and wellbeing support. Free counselling and advice, mental health first aiders, coaching and more. We're here for you when life throws a curveball.



#### **Continuous learning**

Be supported in your career with access to thousands of learning resources. Progress with our career development tools, talks, courses, and e-learning. And if you don't have them already, we'll help you achieve qualifications if required for your role.



## Climbing the career ladder

Whether you want to move up sideways, be the best you can be or start on a new career path, we'll help. Our careers toolkit will unleash your potential so you can build a brilliant career with us.



#### Flexible pay options

Colleagues get access to
Wagestream, a money
management app that gives access
to a toolkit of services built around
your pay. That includes accessing
earned pay before payday and a
high interest savings account
directly from your wages.

